RAJPUTANA

Date: 5th June, 2025

To, **The Manager-Listing Department, The National Stock Exchange of India Limited,** Exchange Plaza, NSE Building, Bandra Kurla Complex, Bandra East, <u>Mumbai – 400001</u>

Respected Sir/Madam,

### <u>Sub.: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulation 2015(the 'Listing Regulations')</u> <u>Ref.: SYMBOL: RAJINDLTD; ISIN: INEOPCU01012</u>

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"), we are enclosing herewith a copy of Investor Presentation.

The aforesaid Investor Presentation will also be uploaded on the website of the Company.

This is for your kind information and record.

Thanking you.

Yours faithfully, For RAJPUTANA INDUSTRIES LIMITED PREETI Digitally signed by PRETI KHATORE KHATORE Date: 2025.06.05 14:37:41 +05'30' Preeti Khatore Company Secretary

Encl.: as above



# **RAJPUTANA INDUSTRIES LIMITED**

H2 FY25 Investor Presentation

### Disclaimer



This presentation and the accompanying slides (The Presentation), which have been prepared by Rajputana Industries Limited (Rajputana, The Company) solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantee of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict.

These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

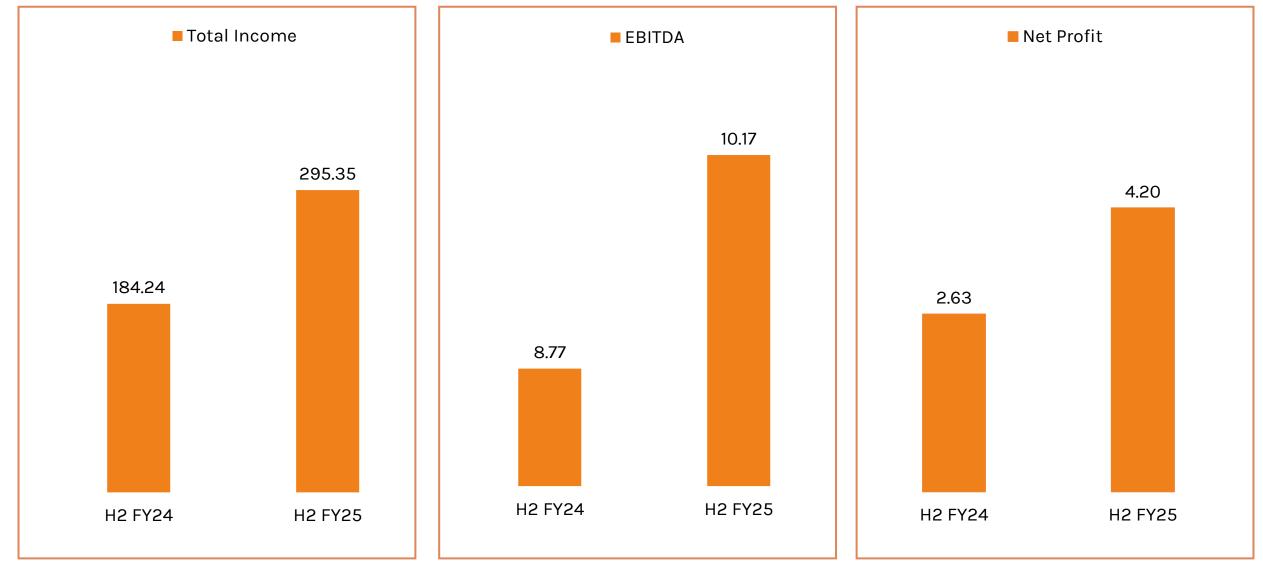
The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



# H2 FY25 Financial Highlights

# H2 FY25 Financial Highlights







In ₹ Cr

H2 FY25	H2 FY24	ΥοΥ
295.16	183.81	
0.20	0.43	
295.35	184.24	60.31%
274.99	164.64	
1.90	1.66	
8.29	9.17	
285.18	175.47	
10.17	8.77	15.97%
2.58	3.97	
1.47	1.28	
6.12	3.53	73.37%
1.92	0.90	
4.20	2.63	59.70%
4.16	2.62	58.78%
	295.16 0.20 <b>295.35</b> 274.99 1.90 8.29 285.18 <b>10.17</b> 2.58 1.47 6.12 1.92 1.92 <b>4.20</b>	295.16183.810.200.43295.35184.24274.99164.641.901.668.299.17285.18175.4710.178.772.583.971.471.281.920.904.202.63

### Management Comment On The Financial Performance Of H2 FY25



"I'm pleased to share the FY25 results of Rajputana Industries Limited. This year marks another step forward in our journey, reflecting the strength of our operations and our team's disciplined execution. We continued to focus on enhancing production efficiencies and maintaining a robust supply chain, even amid dynamic market conditions.

Our performance aligns with encouraging trends in the global winding wire market, which is projected to grow from USD 14.88 billion in 2024 to USD 23.02 billion by 2030, driven by rising demand in EVs, renewable energy, and industrial applications. India's non-ferrous metals market is expected to grow at a CAGR of 5.23% through 2033, supported by infrastructure development and increasing need for high-conductivity materials like copper and aluminium.

We remain committed to sustainability by utilizing recycled raw materials and adhering to global quality standards. With a clear roadmap and strong fundamentals, we are confident in sustaining momentum and tapping into emerging opportunities across domestic and export markets."

- Mrs. Shivani Sheikh, Chairman and Managing Director of Rajputana Industries Limited





# In-house Excellence In Non-ferrous Metal Recycling

# Rajputana Industries: Non-Ferrous Metal Recycling & Manufacturing

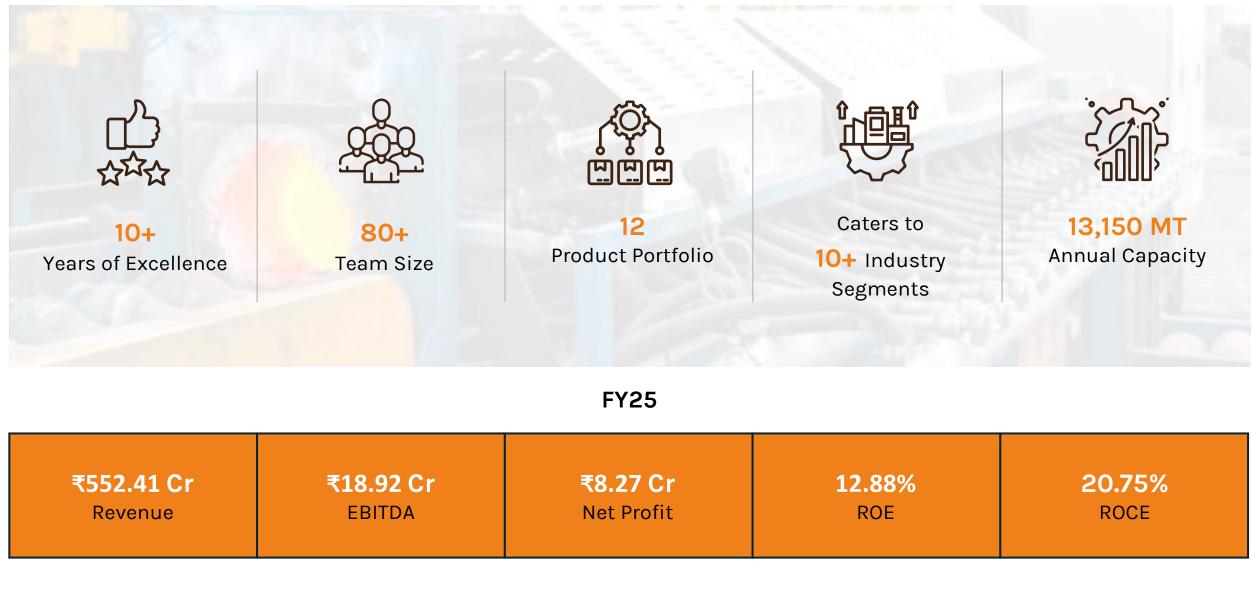


- **Rajputana Industries Limited** (Rajputana Industries, The Company) emerges as one of the prominent players in the non-ferrous metal recycling sector.
- The company offers a diverse array of products primarily crafted from Copper, Aluminium, Brass, and Alloys.
- It sources scrap metal from open markets and employs an inhouse manufacturing unit to transform these materials into premium products.
- Over the past years, the company has outgrown itself into a distinguished large-scale organization specializing non-ferrous metals.
- The Company got listed on NSE Emerge platform in August 2024



## Key Performance Insights





# Strategic Vision, Mission And Core Strengths



# Vision

To be a global leader in the metal industry, recognized for our innovation, superior quality, and customer satisfaction.

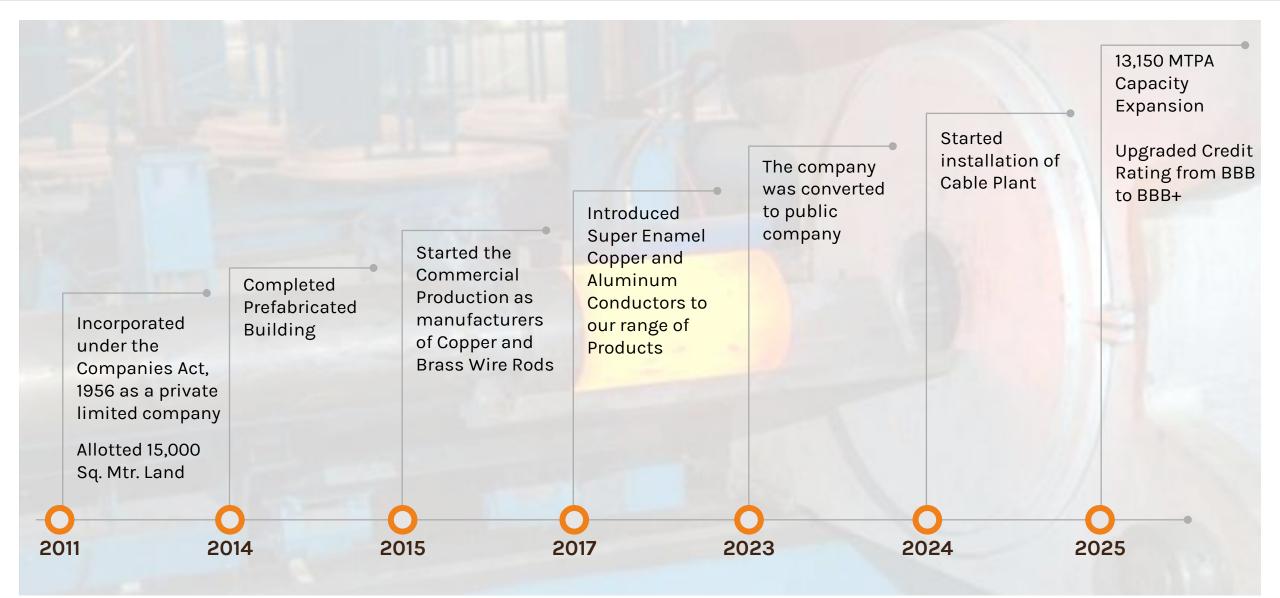
### Mission

Our mission is to provide exceptional metal products and services that exceed customer expectations, while maintaining a strong commitment to sustainability, safety, and continuous improvement.

### Strength

Our versatile and highly trained workforce is tirelessly working hard to ensure quality and efficiency.





### Industry-Recognized Credentials



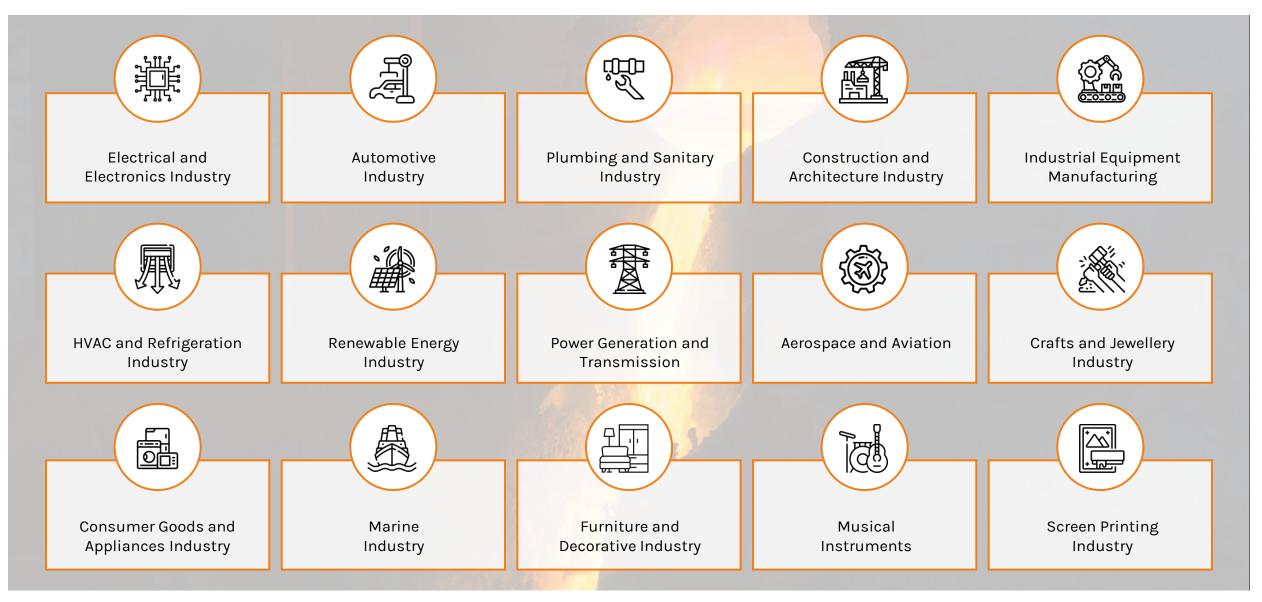






## Serving Diverse Business Sectors





# Integrated In-House Manufacturing Unit







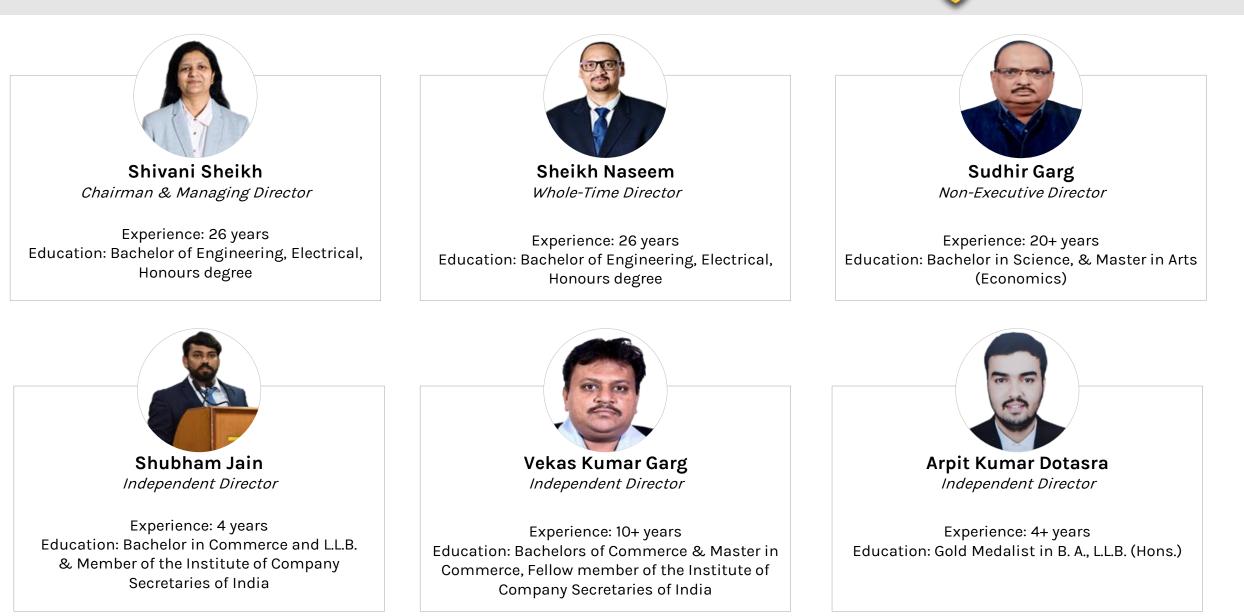


# Optimizing Installed Capacity and Utilization Rates



	FY23		FY24		FY25				
Products	Installed Capacity	Actual Production	Capacity Utilization	Installed Capacity	Actual Production	Capacity Utilization	Installed Capacity	Actual Production	Capacity Utilization
All types of Aluminum Winding Wires & Strips, Ingots and Rods	3,000.00	1,930.06	64%	3,000.00	2,201.16	73%	4,800.00	3,749.72	78%
All types of Copper Winding Wires / Strips, Billets and Ingots, Rods and Mother Tubes	3,150.00	1,902.70	60%	3,150.00	2,121.35	67%	3,750.00	3,187.31	85%
Brass Rods, Wire, Mother Tube, Billets, Ignots	3,710.00	1,260.79	34%	3,710.00	2,271.37	61%	4,600.00	3,498.66	76%
Total	9,860.00	5,093.55	52%	9,860.00	6,593.88	67%	13,150.00	10,435.69	79%

# **Empowered Leadership For Exceptional Growth**





# Strategic Sourcing For Competitive Advantage

## Strategic Procurement Of Raw Materials

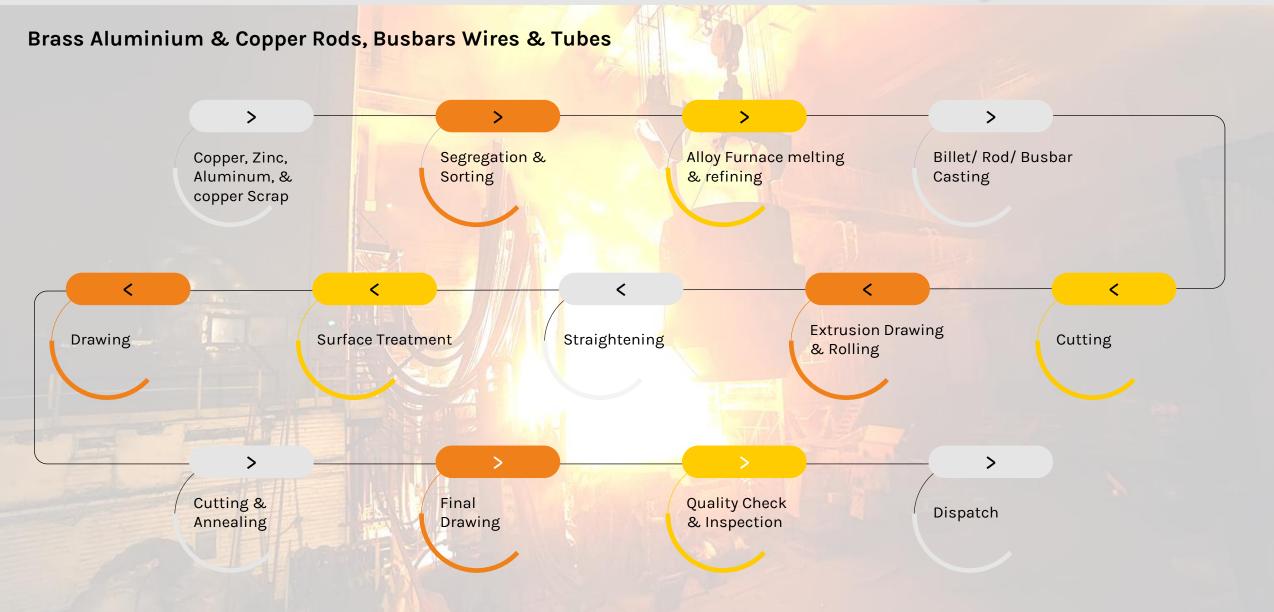


- Raw materials for manufacturing are sourced from local suppliers or from suppliers in various regions of India and abroad.
- Vendors are selected based on through analysis of quotations received for each raw material and by-product used in the manufacturing process.
- Preference is given to vendors with established market presence and years of experience in Supplying the required materials.
- Quality of raw materials is rigorously verified before placing orders to ensure superior quality for product manufacturing.
- Third-party involvement in sourcing raw materials ensures access to a wide range of suppliers, enhancing competitiveness and quality control measures.

S. No.	Type of Raw Material	Usage in the manufacturing process	Source (Imported / Indigenous)
1.	Aluminum Wire Rod	Aluminum Winding Wire & Strips	Indigenous
2.	Brass Scrap	Rod, Wire and Tube of Brass	Imported/Indigenous
3.	Copper Scrap	Rod, Wire and Tube of Copper	Imported/Indigenous
4.	Copper Wire Rod	Copper Winding Wire & Strips	Imported/Indigenous
5.	Enamel	Aluminum & Copper Winding Wire & Strips	Indigenous

## Cutting-edge Processes In Metal Manufacturing





# Cutting-edge Processes In Metal Manufacturing Copper Aluminium Winding Wires & Strips Copper/ Extrusion/ Quality Enamelling Flattening / Check & Inspection Drawing

# **In-house Manufacturing Of Customized Metal Products**



- Rajputana Industries specializes in the transformation of scrap metal and sources it.
- They use an in-house manufacturing unit to produce premium products from the recycled scrap metal.
- Once these billets are manufactured from recycled scrap metal, they either sell them to different manufacturing companies or they use them to produce products like Copper rods, Aluminum rods, Copper mother tubes, brass wires, super enameled copper conductor and many more products.
- These wires, tubes, bars, billets and rods are manufactured in various shapes and sizes as per the requirement of the customers and/or demand in the market.



### Unlocking Excellence Through A Diverse Portfolio





**Brass Rods** 

#### **Range & Specification**

Range Round Rod: 10 mm to 100 mm Square Rod: 5 mm to 100 mm HEX Rod: 10 mm to 100 mm

**Specifications** Standards - EN, ASTM, DIN Shapes - Round, Hex, Square in length and coils

#### **Industry Application**

Electrical and Electronics Automotive Plumbing and Sanitary Construction and Architecture Industrial Equipment Manufacturing Crafts and Jewellery



100 March 100

**Copper Rods** 

Range & Specification

Range Round Rod: 10 mm to 100 mm Square Rod: 5 mm to 100 mm

**Specifications** Standards - EN, ASTM, DIN Shapes - Round, Square in length and coils

#### **Industry Application**

Electrical and Electronics Construction and Infrastructure Automotive HVAC and Refrigeration Plumbing and Sanitary Renewable Energy Industrial Equipment and Manufacturing



Aluminium Wire Rods

#### Range & Specification

Range Round Rod: 10 mm to 25 mm

**Specifications** Standards - EN, ASTM, DIN Shapes - Coil

#### Industry Application

Electrical Construction and Infrastructure Automotive and Transportation Aerospace Consumer Goods and Appliances Renewable Energy



**Copper Billets** 

#### **Range & Specification**

Range Round Billets: 70 mm to 200 mm

**Specifications** Standards - EN, ASTM, DIN Shapes - Round

#### **Industry Application**

Electrical and Electronics Plumbing and Construction Automotive and Transportation HVAC and Refrigeration Manufacturing and Engineering Renewable Energy

### Unlocking Excellence Through A Diverse Portfolio





**Brass Billets** 

#### **Range & Specification**

Range Round Rod: 70 mm to 200 mm

Specifications Standards - EN, ASTM, DIN Shapes - Round

#### Industry Application

Plumbing and Construction Electrical and Electronics Automotive Marine Furniture and Decorative Musical Instruments General Manufacturing



**Brass Wire** 

Range & Specification

Range Diameter: 2 mm to 20 mm

Specifications Standard Grades - 60/40, 70/30, 72/28, 80/20, 63/37 Shapes - Round

#### Industry Application

Electrical and Electronics Jewellery and Accessories Automotive and Aerospace Craft and Artistic Plumbing and Hardware Musical Instruments Screen Printing



Copper Mother Tube

#### **Range & Specification**

Range Outer Diameter (OD) - 45 mm to 120 mm Wall Thickness - 5 mm to 15 mm

**Specifications** Standard - EN, ASTM, DIN Grade - ETP, DHP Temper - Soft Shapes - Round

#### Industry Application

Electrical and Electronics Plumbing and HVAC Automotive Industrial and Manufacturing Renewable Energy Construction and Architecture



Super Enamelled Aluminium Conductor

#### **Range & Specification**

**Range** Width - 3 mm to 25 mm Thickness - 0.5 mm to 4 mm Round Diameter - 0.3 mm to 5 mm

#### Specifications

Rectangle Strips & Round Wires Standards - EN, ASTM, DIN Grade - EC Grade, Temper - Soft Enamel Type - Terebec / Isomelt

#### **Industry Application**

Electrical and Electronics Automotive Renewable Energy Aerospace and Aviation Industrial Automation Consumer Electronics Lighting

## Unlocking Excellence Through A Diverse Portfolio





Super Enamelled Copper Conductor

#### **Range & Specification**

#### Range

Width - 3 mm to 25 mm Thickness - 0.5 mm to 4 mm Round Diameter - 0.15 mm to 5 mm

#### **Specifications**

Rectangle Strips & Round Wires Standards - EN, ASTM, DIN Grade - EC Grade Temper - Soft Enamel Type - Terebec / Isomelt/Allothern

#### Industry Application

Electrical and Electronics, Automotive, Renewable Energy, Aerospace, Aviation Industrial Automation, Power Generation Transmission, Consumer Electronics, and Telecommunications



**Aluminum Busbars** 

#### **Range & Specification**

**Range** Width - 20 mm to 160 mm Thickness - 1.5 mm to 20 mm

#### **Specifications**

Standards - EN, ASTM, DIN Shapes - Rectangle, Square, Round Rods Temper - Soft, Half Hard, Full Hard Corner Radius - Sharp Edge, Full Round, Slightly Round

#### Industry Application

Electrical Power Distribution Renewable Energy Electrical Equipment Manufacturing Automotive and Transportation Industrial Automation Data Centres Construction and Infrastructure



**Copper Busbars** 

#### **Range & Specification**

**Range** Width - 20 mm to 150 mm Thickness - 2 mm to 20 mm

#### **Specifications**

Standards - EN, ASTM, DIN Shapes - Rectangle, Square, Round Rods Temper - Soft, Half Hard, Full Hard Corner Radius - Sharp Edge, Full Round, Slightly Round

#### Industry Application

Electrical Power Distribution Renewable Energy, Electrical Equipment Manufacturing, Automotive and Transportation, Industrial Automation, Data Centres, Construction and Infrastructure Manufacturing and Industrial



**Bullet Shell** 

#### **Range & Specification**

Range ROUND ROD: 9.5 to 25 MM

Specifications Standards EN, ASTM, DIN Shapes Round in Coil Shape Composition 60% - 80% Copper, 40% - 20% Zinc, 0.001% Impurity

#### **Industry Application**

Aerospace & Defence Industry



# **Accelerated Growth In Non-ferrous Metals Industry**



Driven by booming demand across steel, energy, infrastructure, construction, automotive, and machinery sectors.

Indian copper industry consumption: ~6.6 lakh tonnes annually (3% of global market). Refined copper production: 3.96 LT (7.3% growth from 3.69 LT). Zinc demand in India expected to double in 5–10 years due to large infrastructure investments India had 2,036 reporting mines in FY24, with 795 metallic and 1,241 non-metallic mines.

Primary aluminium production: 31.56 LT (1.6% growth from 31.07 LT).

India is second largest producer of aluminium and top 10 in refined copper production. Ministry of Mines proposed capping performance security and upfront payments for critical mineral mining.

# Global Copper & Aluminium Dynamics: India's Strategic Position



#### World Copper Production Shows Stability Amid Rising Demand

World copper mine production (Dec 2023 -Nov 2024): 22,690 TMT.

India's share in global mine production: 27.526 TMT (0.12%).

World refined copper production (Dec 2023 -Nov 2024): 27,401 TMT.

World refined copper consumption (Dec 2023 - Nov 2024): 27,196 TMT.

ICSG forecast for 2024 and 2025:

Refined copper production: 27,619 TMT. Refined copper consumption: 27,150 TMT. Global Aluminium Production Exceeds Consumption by 0.4 Million Tonnes

World primary aluminium production (Apr 2024 - Jan 2025): 60.634 million tonnes.

World primary aluminium consumption (Apr 2024 - Jan 2025): 60.229 million tonnes (surplus of 0.405 million tonnes).

India's share in global primary aluminium production: 5.8%.

India's brass industry meets global demand with 250,000 MT of production.

Estimated annual production in India: Close to 250,000 MT, including primary metal and recycling.

Major production centers: Jamnagar (Gujarat), Moradabad, Jagadhiri (Uttar Pradesh).

Jamnagar hosts around 5000 large and small brass units.

Foundries, manufacturing units, and specialized brass product units contribute to global brass supply.

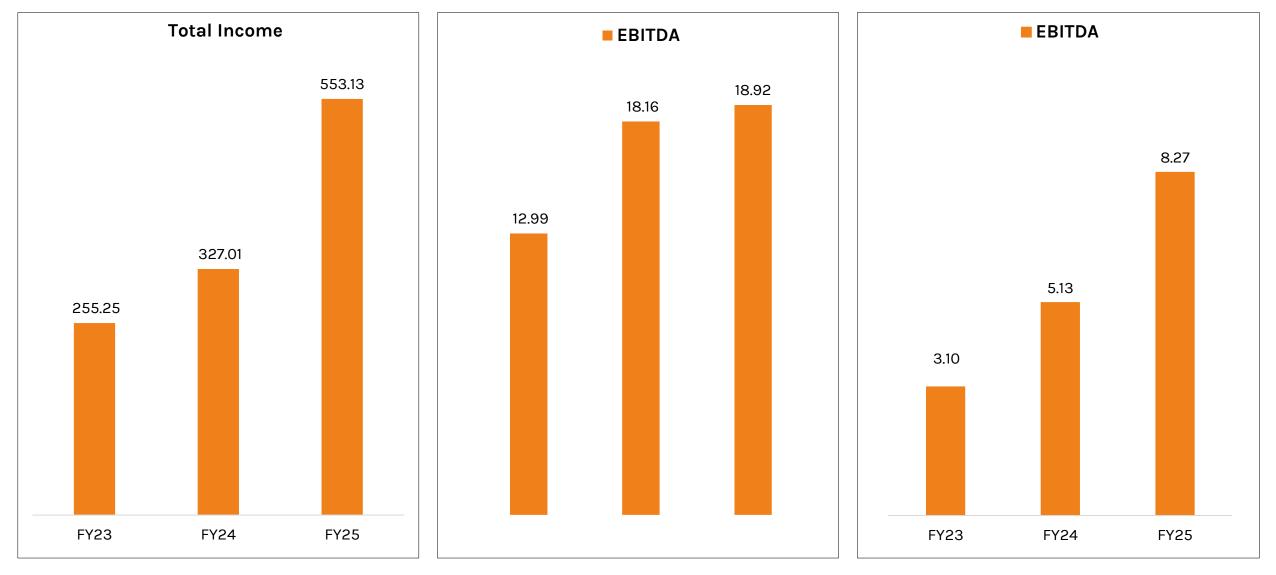




# **Financial Metrics Overview**

# Key Financial Highlights





All Figures In ₹ Cr

### Profit & Loss Statement



			₹ in Cr
Particulars	FY25	FY24	FY23
Revenues	552.41	326.51	254.67
Other Income	0.72	0.51	0.58
Total Income	553.13	327.01	255.25
Raw Material Expenses	513.52	291.35	231.82
Employee costs	3.81	2.74	1.82
Other expenses	16.88	14.77	8.61
Total Expenditure	534.21	308.86	242.26
EBITDA	18.92	18.16	12.99
Finance Costs	5.00	8.78	6.46
Depreciation	2.81	2.51	2.35
РВТ	11.11	6.87	4.19
Тах	2.84	1.74	1.09
Net Profit	8.27	5.13	3.10
Other Comprehensive Income	-0.06	0.01	0.02
Total Comprehensive Income	8.21	5.13	3.11
EPS	4.15	3.34	2.19

## **Balance Sheet**



Equities & Liabilities	FY25	FY24	FY23
Equity	22.22	15.33	15.33
Other Equity	41.99	17.25	12.11
Net Worth	64.20	32.58	27.44
Non Current Liabilities			
Non Current Borrowings	26.97	19.11	19.53
Deferred Tax Liabilities	4.83	4.02	2.27
Long Term Provision	0.36	0.19	0.14
Total Non Current Liabilities	32.16	23.32	21.95
Current Liabilities			
Current Borrowings	25.08	10.26	10.49
Trade Payables	44.24	66.09	43.95
Current Tax Liabilities (Net)	0.35	0.00	0.00
Short Term Provisions	1.10	0.89	0.44
Other Current Liabilities	22.16	16.62	13.55
Total Current Liabilities	92.94	93.86	68.42
Total Liabilities	189.31	149.75	117.81

			₹ in Cr
Assets	FY25	FY24	FY23
Non Current Assets			
Fixed assets	62.07	47.116	42.58
Non Current Investments	0.00	0.00	0.00
Other Non Current Financial Assets	1.31	1.07	0.41
Deferred Tax Assets (Net)	0.00	0.00	0.00
Other Non Current Assets	0.00	0.00	0.00
Total Non Current Assets	63.38	48.18	42.98
Current Assets			
Inventories	103.96	82.98	69.96
Trade receivables	16.53	13.07	1.39
Cash & Bank Balance	2.46	1.89	1.30
Other Current Financial Assets	0.22	0.15	0.07
Current Tax Assets (Net)	0.00	0.52	0.53
Other Current Assets	2.76	2.95	1.58
Total Current Assets	125.93	101.56	74.83
Total Assets	189.31	149.75	117.81

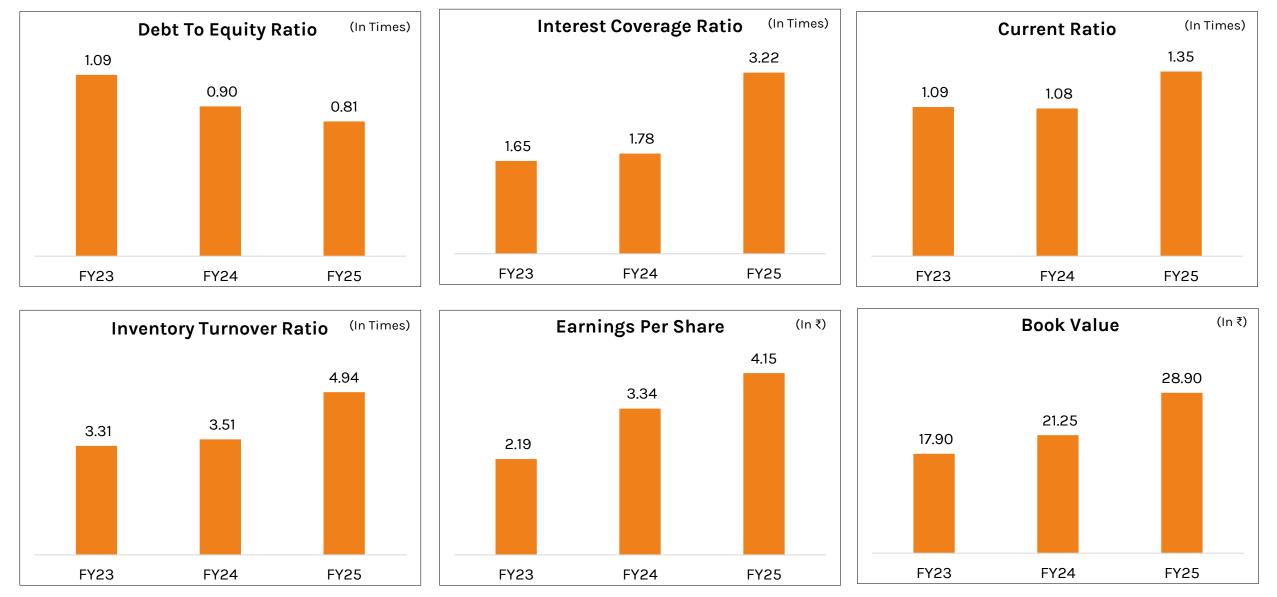
# Cashflow Highlights



			₹ in Cr
Particulars	FY25	FY24	FY23
Cashflow from Operations	-22.73	17.61	-3.38
Cashflow from Investments	-18.37	-8.16	-1.98
Cashflow from Financing	41.10	-9.43	5.39
Net Cash Flow	0.00	0.02	0.03

# Key Financial Highlights







# **Unlocking Future Opportunities**

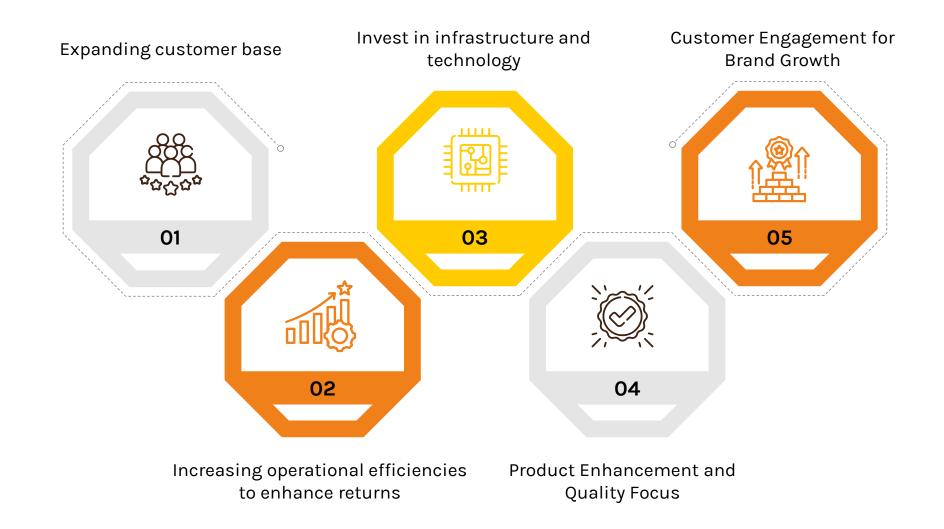
## **Core Competencies And Expertise**





## Key Initiatives For Future Growth





### **Investment Rationale**





Shera Energy Limited is the company's promoter and has been listed since 2023

Strong leadership and industry expertise driving sustainable growth

Vertical integration strategy from procuring scrap metal to manufacturing billets and producing a wide range of finished products, ensures control over the entire production process, leading to cost efficiency and quality control

Stability of raw materials by procuring from established vendors with a proven track record of quality and reliability

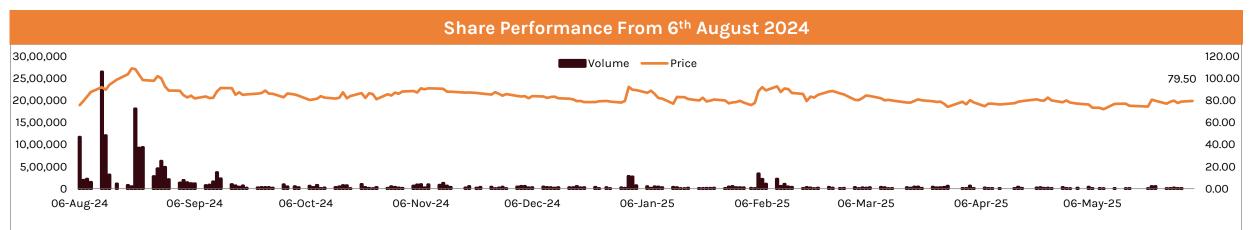
Robust 47.28% CAGR growth in Revenue, 20.67% CAGR growth in EBITDA, and 63.41% CAGR growth in Net Profit, demonstrating its consistent and sustainable performance

Impressive 12.88% ROE, 13.86% ROCE, along with robust 3.42% EBITDA and 1.49% Net Profit margins, underscores strong performance

### Stock Data



Stock Information		Share Holding Pattern
	As on 02-06-2025	As on 31-03-2
NSE Code	RAJINDLTD	
ISIN	INEOPCU01012	33.92%
Share Price ₹	79.50	Promoter & Promoter Group
Market Capitalization ₹ Cr	176.61	
No. of Share Outstanding	2,22,15,000	
Face Value ₹	10.00	66.08% ■ Public
52 Week High ₹	120.00	
52 Week Low ₹	71.00	



Source: NSE



# Thank You



#### Rajputana Industries Limited F-269-B, Road No. 13, VKIA, Jaipur Rajasthan 302013 India Phone: +91 95888 41031 E-mail: cs@rajputanaindustries.com Website: www.rajputanaindustries.com



Kirin Advisors Private Limited 713-B, Lodha Supremus II, Wagle Estate, Thane West - 400 604. Phone: 022 4100 2455 Website: www.kirinadvisors.com Email: info@kirinadvisors.com